

Delivering not just the right candidate for the employer, but the right type of contract.

16th August

We pride ourselves on our understanding of our employer clients and the markets that they work in. We believe that our knowledge means that we are uniquely placed to offer advice and guidance on not only the right candidate for a position, but also how best to engage with that candidate.

One of our employer clients, a privately-owned skills training business engaged us to recruit a permanent sales Director. After reviewing both the candidate and business requirements we advised that an interim consultant would be more effective in the immediate future. Once we had identified the right interim consultant, from our pool of talented candidates, they were able to join the employer quickly and efficiently. Subsequently they have immediately made an impact by developing their sales and engagement strategy, with a particular focus on preparing for the upcoming Apprenticeship Levy.

The candidate's initial two-week contract has been extended to nine months, owing to the quality of their work and their impact on the employer's productivity. They are currently leading on the development of the employer's business sales function and developing a business development strategy... as well as mentoring the current team to ensure they maximise their potential.

We are delighted to have been able to provide the right type of support for our employer client.

<http://www.parkhousebell.com/parkhouse-bell-uk/services/interim-management-uk/>